# Joris Raaphorst Strategic Design Engineer

Amsterdam

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#### **Business & Entrepreneurship**

**Exploration-Exploitation Balance** Value-based Leadership End-To-End product lifecycles Mergers & Acquisitions **Business Model Innovation** 

#### User & Society

User Experience Design Behaviour Change Theory Gamefication Task Load Mitigation Ethics & Safety

#### **Creativity & Aesthetics**

**Creative Techniques Co-Creative Workshops** Cartesian & Post-Modern Balance Aeshetics & Interaction Visualizing Complexity

### Math, Data & Computing

Mechanical Engineering R-based Data Analytics Basic Creative Coding Arduino Prototyping Prompt Engineering

#### Technology & Realization

3D-Printing/Lasercut/CNC prototyping 3D CAD (SW & Creo) Physical Digital Prototyping Design for Manufacturing (Plastic) App Prototyping

## PROFILE

After four years of designing and engineering physical products at VanBerlo, I complemented my competences by mastering in the science of strategic organizational transformations. My specialty focusses on the rift between innovative exploration and the execution and exploitation of found solutions, and the differences and challenges of building or acquiring capabilities. For which the acquisition of VanBerlo by Accenture served as a primary case-study.

In addition I have studied complexity theory, as stakeholder alignment and complicated product ecosystems are inevitably intertwined. Relying on qualitative business dynamics methods, I believe to have found a way to effectively navigate the twilight between the hard engineering and soft multi-stakeholder challenges.

I prefer an end-to-end involvement, as successful innovations require a successful alignment of business model, manufacturing and user-centered design. Having mastered the process from idea on a napkin to production, I bring the tools, knowledge and experience to constructively guide businesses towards the next generation of products.

## **EXPERIENCE**

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Sept 2023 - Jul 2024 Graduation Internship - Accenture & VanBerlo

Jun 2022 - Jan 2023 Research Assistent - Dietary support for chronically ill childeren

Feb 2022 - Jul 2024 MSc Student Industrial Design - TU/e

Sept 2021 - Jan 2022 Premaster - Industrial Design

Jun 2018 - Jul 2021 Design Engineer - Design Agency VanBerlo

Sept 2017 - Jan 2018 Graduation Internship - Dopple

Aug 2016 - Feb 2017 Product Designer - Indoor Playgrounds

Oct 2013 - Oct 2014 Board Student Association ZHTC - Secretary

hov 2013 - Sept 2017 Salesmanager Fundraising - Emolife & Trustmarketing

Sept 2011 - Jan 2018

HBO Student Windesheim - Industrieel Product Ontwerpen